



# NEU 101

Presented by:

**Frank Nardelli**

VP of NEU

[frank@noexcusesu.com](mailto:frank@noexcusesu.com)

# No Excuses University



Founded by  
**Damen Lopez**  
in 2004

The 1st NEU School:  
**Los Peñasquitos**  
**Elementary,**  
in San Diego, CA



# The U



# NEU Network of Schools

**Over 250 Schools in 19  
Different States:**

Pre-Schools  
Elementary  
Middle/Junior High  
High School  
College  
Church  
Non-Profit Organization



## Some Things to Look For:

- NEU Network Map
- Online Network Directory
- Online Application
- NEU Annual Report
- Online Store



[noexcusesu.com](http://noexcusesu.com)

# The Success Equation (Passion + Talent = Gift)

## Elementary

- developing **passion**
- college readiness
- 4 year universities
- individual goals
- strong literacy focus
- morning meetings with consistent message.
- college fairs
- powerful symbolism
- inspirational quotes

## Middle

- finding their **talent**
- college readiness
- adding community colleges
- broaden curriculum
- common language
- college visitations
- creating alumni bricks
- stories from alumni
- exposure to data

## High

- identifying a **gift**
- college / career prep
- incorporating trade schools
- college track as default
- showing relevance between each lesson and college
- day in the life of a college student

[www.noexcusesu.com](http://www.noexcusesu.com)

Please share with your staff and school community.

Go to:  
[noexcusesu.com/network/annual-report](http://noexcusesu.com/network/annual-report)

**NO EXCUSES UNIVERSITY  
2016 ANNUAL REPORT**

**NEU 2016 ANNUAL REPORT**

**WE BELIEVE IN COLLEGE  
READINESS FOR ALL.  
EVERY STUDENT  
DESERVES THE  
OPPORTUNITY TO BE  
EDUCATED IN A WAY  
THAT PREPARES THEM  
FOR COLLEGE IF THEY SO  
CHOOSE TO ATTEND.**



Made with  by [picsry.com](https://www.picsry.com)

# THE NEU PRO

The No Excuses University Professional, a.k.a. the NEU Pro, is the Teacher, Staff Member or Administrator at a No Excuses University that endorses the Six Exceptional Systems designed and implemented at their school. S/he demonstrates these Six Essential Characteristics and dedicates his/her professional life to supporting every child's effort to prepare for College.



## COLLABORATIVE

The NEU Pro is aware of his/her own strengths and weaknesses. S/he makes time to work with their colleagues in a way that maximizes accountability and minimizes anxiety.



## CREATIVE

The NEU Pro is innovative and loves to explore new ways to get results for their students.



## CHARACTER CENTERED

The NEU Pro takes responsibility for all of their students and looks for opportunities to teach behavior. The NEU Pro is a role model and understands s/he must practice what is preached.



## COLLEGE AND CAREER CRAZY

The NEU Pro reveals the benefits of a college degree to all students in practical and achievable ways that offer hope for a better future. A fire of passion and enthusiasm for College and Careers is ignited by the NEU Pro on every NEU Campus.

## COMMITTED

The NEU Pro believes every student deserves the opportunity to be educated in a way that prepares them for college if they so choose to attend.

## COURAGEOUS

The NEU Pro ignores those who say our dreams for our students' futures are unrealistic and impossible. NEU Pros hold each other accountable and come together as a critical mass to confront the status quo.



# Six Exceptional Systems



INTERVENTIONS



DATA MANAGEMENT



ASSESSMENT



STANDARDS ALIGNMENT



COLLABORATION



CULTURE OF UNIVERSAL ACHIEVEMENT

We believe that every child deserves the opportunity to be educated in a way that prepares them for college.

When schools exhibit a **culture of universal achievement** by believing in students, they **collaborate** around that belief. During collaboration, they **align their standards** as a team. As teams align standards, they need to **assess** the standards and **manage the data**. Then, and only then, can they pursue meaningful **interventions** with their students.

The **POWER** of  
the NEU  
Network of  
Schools is the  
**NETWORKING**  
that takes place  
within it.

NEU   NNECT

**NEU Connect**

**[tinyurl.com/NEUConnect](http://tinyurl.com/NEUConnect)**





# ADD AN ASSET TO NEU CONNECT

Once you login to NEU Connect:

1. On the left side of your screen, click on **NEU Connect**
2. On the left side of your screen, click on **Resources**
3. Under the **Resources** banner, click on **Add New Asset**
  - From this screen, you can also click on **Resource Tutorial** to watch a video tutorial on how to add an asset to NEU Connect
4. Fill out the brief **Upload User Asset Form**
5. Click **white Browse...** button and select the file you want to upload to NEU Connect
6. Click on the **white box** to agree to the terms and conditions listed at the bottom of the form
7. Click the **black Upload** button

## QUESTIONS?

Contact Frank at  
[frank@noexcusesu.com](mailto:frank@noexcusesu.com)



### NEU CONNECTIONS Worksheet

Over the course of the school year, please use this worksheet to keep track of the resources your school shares on NEU CONNECT. All NEU School are required to post one resource in each Resource Category on NEU Connect, by **MAY 1st**.

Name of NEU School: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_

Name of Principal: \_\_\_\_\_

Principal's Email Address: \_\_\_\_\_

Resource Category	Name of the Resource	Name of Person Who Posted It	Date Resource Was Posted
Universal Achievement			
Collaboration			
Standards Alignment			
Assessment			
Data Management			
Interventions			
Powerful Symbolism			
College Readiness			

As soon as your school has posted one resource in each Resource Category on NEU Connect, please scan and email your completed NEU Connections Worksheet to Frank Nardelli at [frank@noexcusesu.com](mailto:frank@noexcusesu.com). All worksheets must be received by **May 1st**.



camp kesem.

*A child's friend through and beyond a parent's cancer.*

## 2016-2017 NEU Charity of the Year

*Coming together is a beginning. Keeping together is progress.*

*Working together is success. - Henry Ford -*

Every year, NEU Schools unite to raise funds for a charity of the year. With a goal of 100% participation, we select charities that offer our students the experience of giving to other children in need. Because stewardship is a core value of our network, it is our desire to foster such a trait in all of our NEU Students, no matter their personal challenges. This year, we are proud to unite for Camp Kesem and support their commitment to help thousands of children in our country touched by a parent's cancer.

**Join All NEU Schools on DECEMBER 9th and MAY 12th as we raise funds and awareness for the thousands of children supported by *Camp Kesem.***

This year we challenge every NEU School to assemble a Camp Kesem caterpillar on their campus! A template for a caterpillar section will be provided to all NEU Schools that can be sold for \$1 each. All proceeds will be individually collected by each school and donated directly to Camp Kesem. As always, NEU Schools should feel free to be creative and develop other ideas to raise funds.

Please send your donations directly to:

**Camp Kesem**

**PO Box 452**

**Culver City, CA 90232**

or donate online at:

**[donate.kesem.org/checkout/  
donation?eid=54867](https://donate.kesem.org/checkout/donation?eid=54867)**

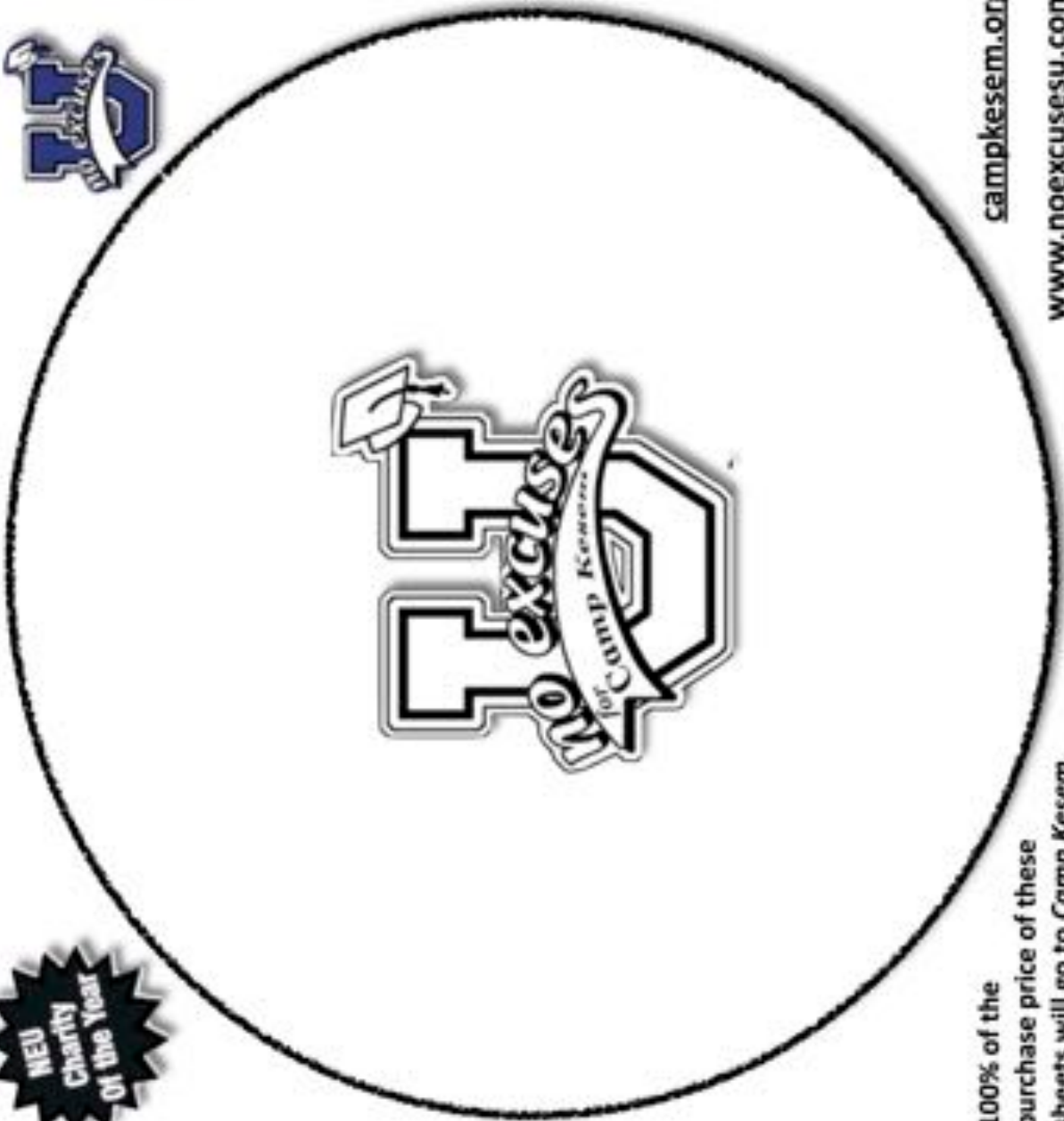
**[www.campkesem.org](http://www.campkesem.org)**

MAKE A DONATION TO CAMP KESEM: \$1 \$5 \$10 \$20 \$



camp kesem

A child's friend through and beyond a parent's cancer.



**BUILD A CAMP KESEM CATERPILLAR AT YOUR NEU SCHOOL:**

- 1) Make at least a \$1 donation to Camp Kesem and receive a section of your school's caterpillar.
- 2) Use your creativity! Color and decorate your section of the caterpillar.
- 3) Cut out your circle and attach your section to your school's caterpillar.
- 4) Spread the word so more students, parents, and staff members will make donations to Camp Kesem.
- 5) Watch your school's caterpillar grow! Will your school have the biggest caterpillar in the NEU Network of Schools?

[campkesem.org](http://campkesem.org)  
[www.noexcusesu.com](http://www.noexcusesu.com)

100% of the purchase price of these sheets will go to Camp Kesem.



**Facebook Page:**  
No Excuses University

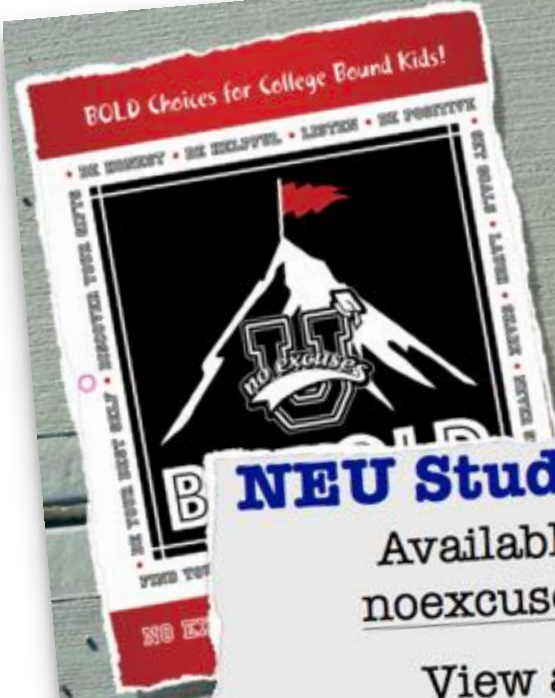
**Twitter:**  
**Damen Lopez:** @noexcusesu  
**Frank Nardelli:** @frankfromNEU  
**Dr. Dan Lopez:** @DrDanLopez



**The U Signal**  
 Our NEU Text Alert Service  
 Through Remind

**NEU Principals:**  
 Text @neuleader to 81010

**NEU Teachers  
 & Staff Members:**  
 Text @neunetwork to 81010



**2017-2018 NEU STUDENT PLANNERS**

The NEU College Bound Planner was designed for the K-8 No Excuses University Student. Central themes of College Readiness, Character Development and Goal Management are carefully integrated throughout the planner. The result is a planner that is uniquely NEU and a tool that will help guide our students through a successful school year.

**LOCK IN 2015 PRICING WHEN YOU ORDER BY MARCH 1, 2017**

Early Bird Price Per Case:  
 Orders received by March 3, 2017  
 (1 Case = 25 Student Planners)

1-9 cases	\$10270
10+ cases	\$9750

**NEU Student Planners**  
 Available to order on  
[noexcusesu.com/store](http://noexcusesu.com/store)

View a sample at:  
[tinyurl.com/NEUPlannerSample](http://tinyurl.com/NEUPlannerSample)

# 2017-2018 NEU STUDENT PLANNERS

The NEU College Bound Planner was designed for the K-8 No Excuses University Student. Central themes of College Readiness, Character Development and Goal Management are carefully integrated throughout the planner. The result is a planner that is uniquely NEU and a tool that will help guide our students through a successful school year.

**LOCK IN 2013 PRICING WHEN YOU ORDER BY MARCH 3, 2017!**

## Early Bird Price Per Case:

Orders received by March 3, 2017  
(1 Case = 26 Student Planners)

1-9 cases	\$102.70
10+ cases	\$97.50
20+ cases	\$94.90
30+ cases	\$92.30

Please add 12% for shipping

**STAY TUNED FOR ORDER FORMS!**

**QUESTIONS & INQUIRIES :**  
[Michelle@NoExcusesU.com](mailto:Michelle@NoExcusesU.com)



# GET IN THE GAME

## Building Ideas Now to Improve Your School



The 2016-2017 NEU Leadership Webinar Series is presented for all NEU Leadership Teams. Each Webinar will be 30 minutes in length.

**S E P T E M B E R**

**SEPTEMBER 14 - CANDY LAND** - Be aware of your surroundings and watch your step! (Compassion and Loyalty)

**O C T O B E R**

**OCTOBER 12 - TWISTER** - Exercising your creativity will require you to stretch. (Resourcefulness and Flexibility)

**N O V E M B E R**

**NOVEMBER 16 - SCRABBLE** - What can you make out of what you have? (Initiative and Integrity)

**D E C E M B E R**

**DECEMBER 14 - JENGA** - Take something you have and try to use it for a different purpose. Sometimes it helps, sometimes it doesn't. (Grit and Humility)

**J A N U A R Y**

**JANUARY 11 - BATTLESHIP** - You won't know until you try. (Courtesy and Honesty)

**F E B R U A R Y**

**FEBRUARY 15 - CLUE** - Who dunnit? Examine the evidence and solve the problem. (Responsibility and Candor)

**M A R C H**

**MARCH 15 - MONOPOLY** - Manage your resources and use what you have to gain more. (Stewardship and Ambition)

**A P R I L**

**APRIL 12 - CHUTES AND LADDERS** - Developing your ideas will not always be a linear experience. (Resilience and Perseverance)

**M A Y**

**MAY 17 - CHESS** - Think through your next steps with a final destination in mind. (Composure and Respect)

**J U N E**

**JUNE 14 - UNO** - Go with the flow and build your momentum. (Kindness and Dependability)

LOGIN as a GUEST at [tinyurl.com/NEUWebinarLogin](http://tinyurl.com/NEUWebinarLogin) to participate in the **LIVE** Webinar presented on the dates listed above at **3pm PST/6pm EST**.





# NO EXCUSES UNIVERSITY EVENTS

## ONE-DAY WORKSHOPS

### COMING IN 2017...

#### 1 DAY EVENT

*Managing Your Classrooms and Building Relationships With Your Students*  
with Doug Curry & Tina Schuler

*Working With Parents and Community*  
with Fran Hjalmarson & Ella Moreno



## LEADERSHIP ACADEMIES

### 2 DAY EVENT

Presented by:  
**Damen Lopez**

Limited to 100  
Participants

Focused on **BOLD** Choices that No Excuses Leaders Make

For Leadership Teams and Aspiring Leaders



## NEU INSTITUTES

### 2 DAY EVENT

Presented by:  
**Damen Lopez & NEU Associates**

A Keynote and 2 Breakout Sessions each day on the Six Exceptional Systems

For Schools interested in applying for membership in the NEU Network Schools and

Current NEU Schools ready to refresh, renew, and refocus.



## NATIONAL CONVENTION

### 3 DAY EVENT

Presented for the NEU Network of Schools by the NEU Network of Schools

Keynote Speakers and a variety of Breakout Sessions

NEU Schools must send their Principal + at least 1 staff member at least every other year



# REGISTER ONLINE: [NOEXCUSESU.COM/EVENTS](http://NOEXCUSESU.COM/EVENTS)

**NO EXCUSES UNIVERSITY**

# ON-SITE TRAINING



Bring the experience,  
knowledge, creativity, and  
passion of Damen Lopez and  
our NEU Associates to your  
campus



Damen Lopez and our NEU Associates customize on-site training to meet the needs of any school or district. They deliver professional development that is practical and driven by results. Our training sessions support the development of Six Exceptional Systems under the umbrella of college readiness for all. While every school may have good practices framed around these ideals, it is our experience that great schools create and implement Exceptional Systems in which one system is built upon another. We call this the Exceptional System Staircase.

**NO EXCUSES UNIVERSITY**

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(760) 788-8725

[Consulting@NoExcusesU.com](mailto:Consulting@NoExcusesU.com)

[noexcusesu.com/training/](http://noexcusesu.com/training/)

**DAMEN LOPEZ**

Founder

No Excuses University



## NO EXCUSES UNIVERSITY AUTHORS & ASSOCIATES

Gail Adams

Liz Atkinson

Doug Curry

Laura D'Acquisto

Dr. Emily Devor

Fran Hjalmarson

Elia Moreno

Frank Nardelli

Sarah O'Connor

Tina Schuler



## NO EXCUSES UNIVERSITY DATES TO REMEMBER 2016-2017



**DECEMBER 3, 2016** - Early Bird Registration Deadline for the 2017 NEU Winter Institute in San Diego, CA

**DECEMBER 9, 2016** - NEU Network of Schools Fall Fundraising Day for Camp Kinsum

**FEBRUARY 15, 2017** - Required NEU Webinar for ALL NEU Principals presented by Darren Lopez (1pm PST/4pm CST)

**MARCH 3, 2017** - Last Day to Submit Orders for the 2017-2018 NEU College Bound Planner

**APRIL 28, 2017** - Last day to submit a Breakout Session Proposal for the 2017 NEU National Convention in Dallas, TX

**MAY 3, 2017** - Early Bird Registration Deadline for all 2017 NEU Summer Institutes

**MAY 3, 2017** - Membership Renewal Deadline - Last day for NEU Schools to submit their NEU Connections Worksheet to [frank@noexcusesu.com](mailto:frank@noexcusesu.com)

**MAY 12, 2017** - NEU Network of Schools Spring Fundraising Day for Camp Kinsum

**SEPTEMBER 29, 2017** - NEU Connect Subscription payment for 2017-2018 is due

### No Excuses

#### Leadership Academics

Nov 2 & 3, 2016

Seattle, WA

March 2 & 3, 2017

Indian Wells, CA

(Early Bird Reg. Deadline:

Jan. 7, 2017)

2017 NEU National

Convention

Oct. 16-18, 2017

Dallas, TX

(Early Bird Reg. Deadline:

Sept. 3, 2017)

# WHAT IS NO EXCUSES UNIVERSITY?



## NO EXCUSES UNIVERSITY

Your student attends a No Excuses University School. No Excuses University (NEU) was founded by Damien Lopez in 2006. As a No Excuses University, your student's school demonstrates a commitment to the development of **Six Exceptional Systems** and meets the criteria for membership in the **No Excuses University Network of Schools**. **THANK YOU** for your support throughout the school year as your student's school strives to develop a *Culture of Universal Achievement* where all students can achieve their goals and earn their success!

## SIX EXCEPTIONAL SYSTEMS

We believe that every child deserves the opportunity to be educated in a way that prepares them for college if they so choose to attend. When schools exhibit a *culture of universal achievement* by believing in students, they collaborate around that belief. During collaboration, they align their standards as a team. As teams align standards, they need to assess the standards and manage the data. Then, and only then, can they pursue meaningful interventions with their students. All NEU Schools are united by their continuous effort to develop Six Exceptional Systems on their campus.

## NEU NETWORK OF SCHOOLS

The No Excuses University Network of Schools is a diverse and dynamic association of like-minded schools and education organizations from across the United States. Our Network is united by the belief that ALL children, even those who live in poverty or who are learning English, can be academically successful and attend college. No Excuses Universities know they have the power to make that dream a reality. There are currently 249 schools in 19 states in the growing No Excuses University Network of Schools.

FOR MORE INFORMATION ABOUT  
NO EXCUSES UNIVERSITY GO TO:

[WWW.NOEXCUSESU.COM](http://WWW.NOEXCUSESU.COM)





**Questions, Suggestions,  
Success Stories...**

**Frank Nardelli**

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(734)730-5800